GRADUATE CAREER SERVICES
—
EMPLOYMENT REPORT*

FULL-TIME MBA
Full-time:  Class of 2022
Internship:  Class of 2023

MASTERS PROGRAMS
Business Analytics
Finance
Global Supply Chain Management
Marketing

*Preliminary Data as of August 25, 2022
On behalf of the USC Marshall School of Business students, faculty and professional career services team, I am pleased to share our 2022 Employment Report.

I want to thank all our corporate partners and dedicated alumni who do so much to support our students and staff. We appreciate the employment opportunities that are offered each year and the many extra hours they spend talking to our students through recruiting events, informational interviews, academic and cocurricular events both virtually and on-campus.

We are proud of our students. We are fortunate to attract students who are collaborative, talented and tenacious – qualities that allow them to succeed both at Marshall and at top organizations around the globe. Our values represent the core beliefs of the Marshall community, as well as our aspirations for the future.

Our career services team has more than 100 years of experience in the business environment and has the experience hiring and leading graduate students from top schools like Marshall. This well-rounded perspective is a great benefit to our hiring companies, as they not only prepare our students to succeed but also can consult with firms on their talent needs.

We are always prepared and ready to provide you with any information that you need to recruit Marshall talent. For additional recruiting and program information, please go to our website at https://www.marshall.usc.edu/career-services/graduate-career-services.

Mark J. Brostoff
Assistant Dean and Director
Graduate Career Services
FULL-TIME MBA CLASS PROFILES - UPON ENROLLMENT

<table>
<thead>
<tr>
<th></th>
<th>2023</th>
<th>2024</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students</td>
<td>218</td>
<td>190</td>
</tr>
<tr>
<td>Applications</td>
<td>2,418</td>
<td>2,652</td>
</tr>
<tr>
<td>Average Age</td>
<td>29</td>
<td>29</td>
</tr>
<tr>
<td>GMAT</td>
<td>716</td>
<td>732</td>
</tr>
<tr>
<td>Average Work Experience</td>
<td>5.3 years</td>
<td>5.5 years</td>
</tr>
<tr>
<td>Average Undergraduate GPA</td>
<td>3.57</td>
<td>3.58</td>
</tr>
<tr>
<td>% Female</td>
<td>36%</td>
<td>46%</td>
</tr>
<tr>
<td>% International</td>
<td>34%</td>
<td>41%</td>
</tr>
<tr>
<td>% Historically Underrepresented Students</td>
<td>21%</td>
<td>24%</td>
</tr>
</tbody>
</table>

1As a percent of domestic population

EMPLOYMENT AT-GRADUATION & POST 90-DAYS

AVERAGE BASE SALARY & SIGNING BONUS

*As of August 25, 2022
### COMPENSATION BY FUNCTION: FULL-TIME MBA HIRES

<table>
<thead>
<tr>
<th>Function</th>
<th>Accepting New Jobs in These Fields</th>
<th>Average Base Salary</th>
<th>Base Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Marketing/Sales</strong></td>
<td>29%</td>
<td>$133,208</td>
<td>$92,000 - $165,000</td>
</tr>
<tr>
<td>• Product Management</td>
<td>10%</td>
<td>$141,429</td>
<td>$95,000 - $165,000</td>
</tr>
<tr>
<td>• Product Marketing Management</td>
<td>5%</td>
<td>$138,125</td>
<td>$117,000 - $154,000</td>
</tr>
<tr>
<td>• Brand Management</td>
<td>4%</td>
<td>$116,600</td>
<td>$112,000 - $125,000</td>
</tr>
<tr>
<td>• Strategy</td>
<td>4%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>• Business Development</td>
<td>2%</td>
<td>$110,000</td>
<td>$92,000 - $138,000</td>
</tr>
<tr>
<td>• Program Management</td>
<td>2%</td>
<td>$145,750</td>
<td>$138,000 - $154,000</td>
</tr>
<tr>
<td>• Other1</td>
<td>2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>Finance</strong></td>
<td>28%</td>
<td>$153,188</td>
<td>$90,000 - $205,000</td>
</tr>
<tr>
<td>• Investment Banking</td>
<td>9%</td>
<td>$174,615</td>
<td>$165,000 - $185,000</td>
</tr>
<tr>
<td>• Corporate Finance</td>
<td>6%</td>
<td>$136,875</td>
<td>$106,000 - $156,000</td>
</tr>
<tr>
<td>• Private Equity/Venture Capital</td>
<td>6%</td>
<td>$134,166</td>
<td>$90,000 - $205,000</td>
</tr>
<tr>
<td>• Private Wealth Management</td>
<td>3%</td>
<td>$148,333</td>
<td>$125,000 - $160,000</td>
</tr>
<tr>
<td>• Investment Management</td>
<td>2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>• Other2</td>
<td>2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>Consulting</strong></td>
<td>25%</td>
<td>$169,211</td>
<td>$130,000 - $205,000</td>
</tr>
<tr>
<td>• Management Consulting</td>
<td>18%</td>
<td>$169,333</td>
<td>$150,000 - $175,000</td>
</tr>
<tr>
<td>• Strategic Planning/Internal</td>
<td>5%</td>
<td>$167,000</td>
<td>$130,000 - $205,000</td>
</tr>
<tr>
<td>• Consulting – Technology</td>
<td>2%</td>
<td>$171,667</td>
<td>$170,000 - $175,000</td>
</tr>
<tr>
<td><strong>Operations/Logistics</strong></td>
<td>8%</td>
<td>$133,545</td>
<td>$110,000 - $154,000</td>
</tr>
<tr>
<td>• Program Management</td>
<td>4%</td>
<td>$138,500</td>
<td>$122,000 - $154,000</td>
</tr>
<tr>
<td>• Other3</td>
<td>4%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>Leadership Development</strong></td>
<td>5%</td>
<td>$156,125</td>
<td>$154,000 - $165,000</td>
</tr>
<tr>
<td><strong>Real Estate</strong></td>
<td>3%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>General Management/HR</strong></td>
<td>2%</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

*Includes Digital Marketing, Consumer Insights, Sales
*Includes real estate, sales & trading
*Includes procurement/sourcing, project/process management, planning/inventory management, service operations

*cannot report salary fewer than 3 data points

As of August 25, 2022
### COMPENSATION BY INDUSTRY: FULL-TIME MBA HIRES

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percent Accepting New Jobs in These Fields</th>
<th>Average Base Salary</th>
<th>Base Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technology(^1)</td>
<td>29%</td>
<td>$145,821</td>
<td>$120,000 - $165,000</td>
</tr>
<tr>
<td>Consulting</td>
<td>21%</td>
<td>$169,559</td>
<td>$150,000 - $175,000</td>
</tr>
<tr>
<td>Financial Services(^2)</td>
<td>20%</td>
<td>$158,600</td>
<td>$90,000 - $185,000</td>
</tr>
<tr>
<td>Entertainment/Interactive Gaming</td>
<td>10%</td>
<td>$119,889</td>
<td>$95,000 - $145,000</td>
</tr>
<tr>
<td>Healthcare (including products &amp; services)</td>
<td>6%</td>
<td>$126,143</td>
<td>$106,000 - $135,000</td>
</tr>
<tr>
<td>Consumer Packaged Goods(^3)</td>
<td>5%</td>
<td>$112,600</td>
<td>$100,000 - $117,000</td>
</tr>
<tr>
<td>Other(^4)</td>
<td>4%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Real Estate</td>
<td>3%</td>
<td>$128,667</td>
<td>$100,000 - $146,000</td>
</tr>
<tr>
<td>Retail</td>
<td>2%</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

\(^1\)includes hardware, networking, software, systems, telecom
\(^2\)includes advisory, investment banking, investment management, private wealth management
\(^3\)includes apparel/textiles, food/beverage, household/personal, toys/entertainment
\(^4\)includes energy/utilities, transportation & logistics, manufacturing

### TOP HIRING COMPANIES

- Amazon
- Amgen, Inc.
- Apple
- Cisco Systems
- Deloitte
- Electronic Arts (EA)
- EY
- Goldman Sachs
- Google
- Houlihan Lokey
- Johnson & Johnson
- L.E.K. Consulting
- Mattel
- McKinsey & Company
- Meta
- NBCUniversal
- PwC
- RBC Capital Markets
- Salesforce
- Tic Toc Games
- Transom Consulting Group
- Verizon
- Western Digital
- ZS Associates

*As of August 25, 2022
*cannot report salary fewer than 3 data points
## COMPENSATION BY FUNCTION: INTERNSHIP MBA HIRES

<table>
<thead>
<tr>
<th>Field</th>
<th>Percent Accepting New Jobs in These Fields</th>
<th>Average Base per Month</th>
<th>Median Base per Month</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marketing/Sales</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Product Management</td>
<td>16%</td>
<td>$8,247</td>
<td>$8,770</td>
</tr>
<tr>
<td>Strategy</td>
<td>7%</td>
<td>$8,863</td>
<td>$9,000</td>
</tr>
<tr>
<td>Brand Management</td>
<td>4%</td>
<td>$8,104</td>
<td>$7,887</td>
</tr>
<tr>
<td>Product Marketing Management</td>
<td>4%</td>
<td>$8,906</td>
<td>$8,685</td>
</tr>
<tr>
<td>Program Management</td>
<td>2%</td>
<td>$9,034</td>
<td>$9,208</td>
</tr>
<tr>
<td>Business Development</td>
<td>2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Digital Marketing</td>
<td>2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>Consulting</strong></td>
<td><strong>24%</strong></td>
<td><strong>$12,484</strong></td>
<td><strong>$13,758</strong></td>
</tr>
<tr>
<td>Management Consulting</td>
<td>19%</td>
<td>$13,967</td>
<td>$14,083</td>
</tr>
<tr>
<td>Strategic Planning/Internal</td>
<td>5%</td>
<td>$7,008</td>
<td>$6,587</td>
</tr>
<tr>
<td><strong>Finance</strong></td>
<td><strong>20%</strong></td>
<td><strong>$12,126</strong></td>
<td><strong>$12,725</strong></td>
</tr>
<tr>
<td>Industry Finance</td>
<td>6%</td>
<td>$7,477</td>
<td>$7,176</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>5%</td>
<td>$15,104</td>
<td>$14,583</td>
</tr>
<tr>
<td>Private Equity/Venture Capital</td>
<td>4%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Private Wealth/Investment Mgt</td>
<td>3%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Other&lt;sup&gt;1&lt;/sup&gt;</td>
<td>2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>Operations/Logistics</strong></td>
<td><strong>6%</strong></td>
<td><strong>$8,069</strong></td>
<td><strong>$8,833</strong></td>
</tr>
<tr>
<td>Program Management</td>
<td>2%</td>
<td>$9,437</td>
<td>$9,393</td>
</tr>
<tr>
<td>Project/Process Management</td>
<td>2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Other&lt;sup&gt;2&lt;/sup&gt;</td>
<td>2%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Leadership Development</td>
<td>4%</td>
<td>$7,886</td>
<td>$7,705</td>
</tr>
<tr>
<td>General Management</td>
<td>3%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Real Estate</td>
<td>2%</td>
<td>$6,022</td>
<td>$5,400</td>
</tr>
<tr>
<td>Human Resources</td>
<td>2%</td>
<td>$6,206</td>
<td>$7,083</td>
</tr>
<tr>
<td>Business/Data Analytics</td>
<td>2%</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

<sup>1</sup>Includes commercial banking, public finance  
<sup>2</sup>Includes Logistics/Supply Chain, Service Operations  

As of August 25, 2022  
*cannot report salary fewer than 3 data points
### COMPENSATION BY INDUSTRY: INTERNSHIP MBA HIRES

<table>
<thead>
<tr>
<th>Industry</th>
<th>Accepting New Jobs</th>
<th>Average Base Per Month</th>
<th>Median Base Per Month</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technology</td>
<td>32%</td>
<td>$8,884</td>
<td>$9,208</td>
</tr>
<tr>
<td>Consulting</td>
<td>21%</td>
<td>$13,634</td>
<td>$13,845</td>
</tr>
<tr>
<td>Entertainment/Media¹</td>
<td>14%</td>
<td>$6,458</td>
<td>$6,587</td>
</tr>
<tr>
<td>Financial Services</td>
<td>14%</td>
<td>$9,639</td>
<td>$8,000</td>
</tr>
<tr>
<td>Healthcare (including products &amp; services)</td>
<td>6%</td>
<td>$8,421</td>
<td>$8,667</td>
</tr>
<tr>
<td>Consumer Packaged Goods²</td>
<td>6%</td>
<td>$7,287</td>
<td>$7,500</td>
</tr>
<tr>
<td>Real Estate</td>
<td>2%</td>
<td>$6,022</td>
<td>$5,400</td>
</tr>
<tr>
<td>Other³</td>
<td>3%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>2%</td>
<td>$6,700</td>
<td>$7,100</td>
</tr>
</tbody>
</table>

¹includes interactive gaming, film, streaming, music, sports
²includes apparel/textiles, cannabis, food/beverage, household/personal, toys/entertainment
³includes construction, hospitality, retail

### TOP HIRING COMPANIES


*As of August 25, 2022

*cannot report salary fewer than 3 data points
## COMPENSATION BY GEOGRAPHIC REGION

<table>
<thead>
<tr>
<th>Full-time MBA Hires</th>
<th>Percent Accepting New Jobs in These Regions</th>
<th>Average Base Salary</th>
<th>Base Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>California</td>
<td>81%</td>
<td>$150,746</td>
<td>$ 90,000 - $205,000</td>
</tr>
<tr>
<td>Southern California</td>
<td>60%</td>
<td>$150,879</td>
<td>$ 90,000 - $205,000</td>
</tr>
<tr>
<td>Northern California</td>
<td>21%</td>
<td>$156,479</td>
<td>$122,000 - $175,000</td>
</tr>
<tr>
<td>West (excluding California)</td>
<td>6%</td>
<td>$152,298</td>
<td>$120,000 - $154,000</td>
</tr>
<tr>
<td>Northeast</td>
<td>7%</td>
<td>$162,667</td>
<td>$130,000 - $185,000</td>
</tr>
<tr>
<td>South</td>
<td>1%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Southwest</td>
<td>4%</td>
<td>$137,200</td>
<td>$120,000 - $165,000</td>
</tr>
<tr>
<td><strong>U.S. Total</strong></td>
<td><strong>99%</strong></td>
<td><strong>$150,602</strong></td>
<td><strong>$ 90,000 - $205,000</strong></td>
</tr>
<tr>
<td>International</td>
<td>1%</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Internship MBA Hires</th>
<th>Percent Accepting New Jobs in These Regions</th>
<th>Average Base Per Month</th>
<th>Median Base Per Month</th>
</tr>
</thead>
<tbody>
<tr>
<td>California</td>
<td>73%</td>
<td>$9,214</td>
<td>$8,741</td>
</tr>
<tr>
<td>Southern California</td>
<td>55%</td>
<td>$9,233</td>
<td>$8,807</td>
</tr>
<tr>
<td>Northern California</td>
<td>18%</td>
<td>$9,215</td>
<td>$8,741</td>
</tr>
<tr>
<td>West (excluding California)</td>
<td>11%</td>
<td>$8,951</td>
<td>$8,807</td>
</tr>
<tr>
<td>Northeast</td>
<td>6%</td>
<td>$10,130</td>
<td>$9,533</td>
</tr>
<tr>
<td>Midwest</td>
<td>4%</td>
<td>$7,378</td>
<td>$7,750</td>
</tr>
<tr>
<td>South</td>
<td>1%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Southwest</td>
<td>1%</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>U.S. Total</strong></td>
<td><strong>98%</strong></td>
<td><strong>$9,504</strong></td>
<td><strong>$8,807</strong></td>
</tr>
<tr>
<td>International</td>
<td>2%</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

*As of August 25, 2022
*cannot report salary fewer than 3 data points
Organizations that hired FT MBA students for full-time positions

Adobe
Amazon
Amgen, Inc.
Apple, Inc.
Aspiration Partners, LLC
AvalonBay Communities
Barclays Capital
BCG
Binance
Blendjet
Blizzard Entertainment
Blue Mountain Partners
Bank of America
Brigham and Women's Hospital
Checchi Capital Advisers, LLC
Cisco Systems
Citizen
Credit Suisse
Deloitte
Dornin Investment Group
Electronic Arts (EA)
Eli Lilly & Company
Endocanna Health
Envista Holdings Corporation
EY
GM Ventures
Goldman Sachs
Google
Griffin Crowd Capital
Guggenheim Investment Banking
H-E-B
Houlihan Lokey
HP
Inicio Ventures
Johnson & Johnson
JPMorgan Chase
King's Hawaiian
L.E.K. Consulting
LA Clippers
LA28
Lazard Freres & Co.
Lincoln International LLC
Live Nation Entertainment
Locksmith Animation
Lyon Living
Maestro Interactive
Mattel
McKinsey & Company
Meta
Microsoft
Mira Vista Aviation
Morgan Stanley
Munchkin Inc.
NBCUniversal
Nike, Inc.
OptumCare
PIMCO
Piper Sandler & Co.
Puma
PwC
RBC Capital Markets
Rivian Automotive
Salesforce
ServiceNow Inc
Shell Oil Company
Sway Ventures
The Walt Disney Company
Tic Tac Games
Tishman Speyer
TransDigm Group Inc.
Transom Consulting Group
Tubi
Verizon
Village Partners
Virgo Investment Group
Visa, Inc.
VMware
Walmart
Watertower Ventures
Wavemaker Labs
Wells Fargo
Western Digital
Willdan Consulting
Wilshire Associates
ZS Associates

Organizations that hired FT MBA students for internships

1st Century Bank
2K
Abbott
Adobe
Advatax
AesculaTech
Amazon
Amgen, Inc.
Analysis Group
Apple TV
ASM Global
Atlassian
Bank of America
Barclays Capital
BCG
Boston Scientific
Browman Development Co.
Carvana
CBRE
Church & Dwight
Cisco Systems
Cognizant Consulting
Constellation Brands
Credit Suisse
CVS Health
Deloitte
Discovery, Inc.
DocuSign
eBay
Edwards Lifesciences
Electronic Arts (EA)
Elevate Sports Ventures
Epson America Inc.
Estee Lauder Companies
EY
Fin Capital
Financial Technology Partners
Ford Motor Company
Freddie Mac
Gap Inc.
Gartner
Genentech, Inc.
General Mills
GoGuardian
Google
Griffin Crowd Capital
Harris Williams & Co.
Hulu
IBM
Impact.com
Invesco Real Estate
Jamison Properties
Juniper Networks Inc.
Kirkland and Ellis, LLP
L.E.K. Consulting
La Jolla Group, Inc.
Lincoln International LLC
Lionsgate
MaC Venture Capital
Mattel
McKinsey & Company
Microsoft
MobilityWare
Mulesoft
Muse Capital
Nike, Inc.
Northwestern Mutual
NVIDIA
Oh Co.
OpenHorizon AS
OptumCare
Palm Tree
Paramount Pictures
PepsiCo
PerBlue Entertainment
Piper Sandler & Co.
Plug and Play Tech Center
Pure Storage, Inc.
PwC
Reckitt
Rivian Automotive
Roblox
Roku
Rusty Surfboards
Salesforce
Samsung NEXT
TCW
TechstyleOS
The Kaizen Company
The Ogunlesi Group
The Walt Disney Company
TikTok
Top Dawg Entertainment
Transom Consulting Group
Troy Capital Partners
Universal Music Group
UTech
VMware
Walmart
Watermark Insights
Western Digital
Windwalk Games
YouTube
Yum! Brands
### Primary Source of Full-Time MBA Job Acceptance

<table>
<thead>
<tr>
<th></th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>USC Marshall – Facilitated Resources</td>
<td>81.7%</td>
</tr>
<tr>
<td>Scheduled Interviews on or off campus</td>
<td>11.3%</td>
</tr>
<tr>
<td>Activities supported by career center (job fairs/conferences)</td>
<td>4.4%</td>
</tr>
<tr>
<td>Conversion of Internship</td>
<td>50.3%</td>
</tr>
<tr>
<td>Job Postings on school career system, resume books</td>
<td>12.6%</td>
</tr>
<tr>
<td>School network/resources</td>
<td>3.1%</td>
</tr>
<tr>
<td><strong>Student Facilitated Resources</strong></td>
<td><strong>18.3%</strong></td>
</tr>
<tr>
<td>Online job postings (social media/LinkedIn, company websites</td>
<td>8.3%</td>
</tr>
<tr>
<td>Personal Contacts – Family Friends</td>
<td>7.5%</td>
</tr>
<tr>
<td>Other graduate-facilitated sources</td>
<td>2.5%</td>
</tr>
</tbody>
</table>

As of August 25, 2022

*cannot report salary fewer than 3 data points

---

### Specialized Masters Programs

#### Employment Reports

- Business Analytics
- Finance
- Global Supply Chain Management
- Marketing
EMPLOYMENT & COMPENSATION SUMMARY: FULL-TIME HIRES

December 2021 Graduates 97.8%
Average Base Salary $110,360
Base Salary Range $85,000 - $145,000
Hires in North America 80%
Hires in Asia Region 19%

GEOGRAPHIC SUMMARY

Beaverton - OR Fort Worth - TX Los Angeles - CA San Jose - CA
Beijing - China Fremont - CA Louisville - KY San Mateo - CA
Bellevue - WA Hangzhou - China Nanjing - China Seattle - WA
Boston - MA Irvine - CA North Reading - MA Shanghai - China
Denver - CO London - United Kingdom San Francisco - CA Sunnyvale - CA

POSITIONS THAT MSBA STUDENTS ACCEPTED FULL-TIME & INTERNSHIP POSITIONS

Business Analytics Data & Applied Scientist Investment Consultant Ad Measurement Specialist
Business Intelligence Data & Marketing Analyst Market Analysis & Strategy Senior Credit & Risk Analyst
Business Operations Analyst Data Analyst Operations Consultant Site Merchandising Analytics
Business Planning Analyst Data Engineer People Analytics Software Developer II
Consumer Insights Data Scientist Product Analyst Solutions Analytics
Creative Analyst Financial Analyst Product Manager Technical Marketing Analyst
Cyber Risk Analyst Game Analyst Research and Insights Manager

EMPLOYERS WHO HIRED MSBA FULL-TIME & INTERNSHIP POSITIONS

Accenture Crowe LLP Intuit Inc. Pacific Life
Alaska Airlines Deloitte Jam City Pacific Northwest National Lab
Alibaba Group Discover Financial Services Jonas Media Entertainment PennyMac
Amazon Electronic Arts (EA) K1 Investment Management Prosper Marketplace
American Airlines Episource Lenovo PwC China & Hong Kong
Amgen, Inc. Experian LG Realtor.com
Assurance IQ EY L’Oreal Redfin
Assurant Fanatics Lumen Technologies Revolve
Bank of Communications Genentech, Inc. Lyft Roku
BCG Gamma Goldman Sachs McKinsey & Company Tesla Motors
Blizzard Entertainment Grubhub Meta The Walt Disney Company
ByteDance Happy Money Microsoft Tripalink
Carvana Harvest Capital Mgt Mogul Twitter
China Asset Management Hewlett Packard Enterprise Moveworks Uber
China Merchant Bank Huatai Securities NBCUniversal Utopia Music
Circle Internet Financial Huawei Nike, Inc. Visa, Inc.
Cisco Systems Humana Inc. Novo Nordisk A/S Walmart
Cloudstrike Indeed OpenX Technologies Wayfair
CoreSite Internet Brands

*As of August 25, 2022*
EMPLOYMENT & COMPENSATION SUMMARY: FULL-TIME HIRES

December 2021 Graduates 97.1%

<table>
<thead>
<tr>
<th>Average Base Salary</th>
<th>$80,879</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Salary Range</td>
<td>$60,000 - $125,000</td>
</tr>
<tr>
<td>Hires in North America</td>
<td>63%</td>
</tr>
</tbody>
</table>

GEOGRAPHIC SUMMARY

<table>
<thead>
<tr>
<th>Positions Accepted</th>
<th>Geographical Locations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asset Management Analyst</td>
<td>Albany - NY, Hangzhou - China, Los Angeles - CA, Salt Lake City - UT</td>
</tr>
<tr>
<td>Equity Research</td>
<td>Zhengzhou - China, Madison - WI, San Diego - CA</td>
</tr>
<tr>
<td>Financial Analyst</td>
<td>Chicago - IL, New York - NY, Shanghai - China</td>
</tr>
<tr>
<td>Financial Planning Analyst</td>
<td>San Francisco - CA, Seattle - WA, West Palm Beach - FL</td>
</tr>
<tr>
<td>Financial Reporting Analyst</td>
<td>Beijing - China, Jakarta - Indonesia, New York - NY</td>
</tr>
<tr>
<td>Hedge Fund Risk Analyst</td>
<td>Beijing - China, Hangzhou - China, Hefei - China</td>
</tr>
</tbody>
</table>

POSITIONS THAT MSF STUDENTS ACCEPTED FULL-TIME & INTERNSHIP POSITIONS

<table>
<thead>
<tr>
<th>Positions Accepted</th>
<th>Employers Who Hired</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asset Management Analyst</td>
<td>Agriculture Bank of China, Citron, Credit One</td>
</tr>
<tr>
<td>Equity Research</td>
<td>Alliance Strategic, Aspen Wealth, BB&amp;T, BNP Paribas</td>
</tr>
<tr>
<td>Financial Analyst</td>
<td>Asia Renaissance IB Bank, Aegon Asset Management, CTBC Bank Corp</td>
</tr>
<tr>
<td>Financial Planning Analyst</td>
<td>Azure Ventures Group, BlackRock, Brookings Capital</td>
</tr>
<tr>
<td>Financial Reporting Analyst</td>
<td>Brookings Capital, Broadpoint Capital, Cboe Global Markets</td>
</tr>
<tr>
<td>Hedge Fund Risk Analyst</td>
<td>Cboe Global Markets, Central China Securities, Central China Securities</td>
</tr>
</tbody>
</table>

EMLOYERS WHO HIRED MSF FULL-TIME & INTERNSHIP POSITIONS

<table>
<thead>
<tr>
<th>Employers Who Hired</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture Bank of China, Citron, Credit One</td>
</tr>
<tr>
<td>Alliance Strategic, Aspen Wealth, BB&amp;T, BNP Paribas</td>
</tr>
<tr>
<td>Asia Renaissance IB Bank, Aegon Asset Management, CTBC Bank Corp</td>
</tr>
<tr>
<td>Azure Ventures Group, BlackRock, Brookings Capital</td>
</tr>
<tr>
<td>Brookings Capital, Broadpoint Capital, Cboe Global Markets</td>
</tr>
<tr>
<td>Cboe Global Markets, Central China Securities, Central China Securities</td>
</tr>
<tr>
<td>Credit One, Credit Suisse, CTBC Bank Corp</td>
</tr>
<tr>
<td>Deloitte, E-Z-Go, Efunds Asset Management, Fosun Pharma</td>
</tr>
<tr>
<td>GE Property Management, General Motors, Goldman Sachs</td>
</tr>
<tr>
<td>GF Securities, Harvest Capital Mgt, HSBC</td>
</tr>
<tr>
<td>IAN Financial Group, ICBC, Huatai Securities</td>
</tr>
<tr>
<td>IAN Financial Group, ICBC, Huatai Securities</td>
</tr>
<tr>
<td>ICBC, IAN Financial Group, K1 Capital</td>
</tr>
<tr>
<td>KPMG LLP, Kroll, Lanting Capital</td>
</tr>
<tr>
<td>Mandiri Securities, McKinsey &amp; Company, Minsheng Securities</td>
</tr>
<tr>
<td>Netstar, Nomura, Northrop Grumman</td>
</tr>
<tr>
<td>PE, PIMCO, Post Advisory Group</td>
</tr>
<tr>
<td>Prime Healthcare, Private Global Investors, Provenance Capital Group</td>
</tr>
<tr>
<td>PwC, Qualcomm, Roth Capital Partners, LLC</td>
</tr>
<tr>
<td>SDIC, Shenzhen Capital Group, Shepherd Ventures</td>
</tr>
<tr>
<td>Silicon Valley Bank, Standish Management, Wisconsin Investment Bank</td>
</tr>
<tr>
<td>Stepstone Group, SVAT Rating, SwooshTransfer Ltd</td>
</tr>
<tr>
<td>Symetra Investment Mgt, The Spartan Group LLC, TriLinc Global</td>
</tr>
<tr>
<td>Tripalink, Truist Securities, UBS Investment Bank</td>
</tr>
<tr>
<td>Valentine's Lane Partners, Valuation Corporation, WeCyte Technology</td>
</tr>
<tr>
<td>Wedbush Securities Inc., Wells Fargo, Western Asset Management</td>
</tr>
</tbody>
</table>

*As of August 25, 2022*
## EMPLOYMENT & COMPENSATION SUMMARY: FULL-TIME HIRES

<table>
<thead>
<tr>
<th>December 2021 Graduates</th>
<th>100%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Base Salary</td>
<td>$90,044</td>
</tr>
<tr>
<td>Base Salary Range</td>
<td>$50,000 - $125,000</td>
</tr>
<tr>
<td>Hires in North America</td>
<td>83%</td>
</tr>
<tr>
<td>Hires in Asia Region</td>
<td>17%</td>
</tr>
</tbody>
</table>

## GEOGRAPHIC SUMMARY

<table>
<thead>
<tr>
<th>Positions That MSGSCM Students Accepted Full-Time &amp; Internship Positions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alameda - CA</td>
</tr>
<tr>
<td>Baldwin Park - CA</td>
</tr>
<tr>
<td>Beijing - China</td>
</tr>
<tr>
<td>Bell - CA</td>
</tr>
<tr>
<td>Bridgewater - NJ</td>
</tr>
<tr>
<td>Calabasas - CA</td>
</tr>
<tr>
<td>City Of Industry - CA</td>
</tr>
</tbody>
</table>

## POSITIONS THAT MSGSCM STUDENTS ACCEPTED FULL-TIME & INTERNSHIP POSITIONS

- Business Analyst
- Business Development Support
- Commodity Manager
- Continuous Improvement Manager
- Global Commodity Manager
- Global Demand Planner
- Global Procurement Analyst
- Global Supply Chain Analyst
- Global Supply Management
- Global Supply Manager
- Investment Banking Analyst
- Logistics Analyst
- Logistics Planner
- Project Leader
- Quality Assurance Specialist
- Senior Associate Consultant
- Senior Associate Supply Chain
- Senior Souring Specialist
- Senior Specialist Procurement
- Supply Chain Analyst
- Supply Chain Associate
- Supply Chain Consultant
- Supply Chain Management Trainee
- Supply Chain Operations Specialist
- Supply Chain Senior Leader
- Supply Chain Specialist
- Technical Program Manager
- Warehouse Supply Chain Analyst

## EMPLOYERS WHO HIRED MSGSCM FULL-TIME & INTERNSHIP POSITIONS

- 9 to 5 Seating
- Abbott
- Amazing Green
- Amgen, Inc.
- AP Moller - Maersk
- Apple, Inc.
- Arthrex
- Axalta Powder Coating
- BlackRock, Inc.
- Calsoft Systems
- CICC Wealth Mgmt
- Cisco Systems
- Covered California
- De Well Group
- EY
- Flexport
- Fourward
- Grant Thornton LLP
- GroupM
- Guotai Jun’an Securities
- Heineken USA
- Hisun Pharmaceuticals
- Horizon Tire
- HungryPanda US
- Illumina, Inc.
- JD Logistics
- JD.com
- Kompass
- Lam Research
- Lazard Freres & Co.
- LLP Global
- Lucid Motors
- Mattel
- Milani Cosmetics
- Miramax
- Munich Re America Services
- Niagara Bottling
- Orbit Industries
- Perfect Snacks
- Pony AI
- Rivian Automotive
- Romeo Power Technology

*As of August 25, 2022*
EMPLOYMENT & COMPENSATION SUMMARY: FULL-TIME HIRES

<table>
<thead>
<tr>
<th>Spring 2022 Graduates</th>
<th>90.8%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Base Salary</td>
<td>$77,500</td>
</tr>
<tr>
<td>Base Salary Range</td>
<td>$48,000 - $130,000</td>
</tr>
<tr>
<td>Hires in North America</td>
<td>81%</td>
</tr>
<tr>
<td>Hires in Asia Region</td>
<td>18%</td>
</tr>
</tbody>
</table>

GEOGRAPHIC SUMMARY

- Atlanta - GA
- Beijing - China
- Bellevue - WA
- Berlin - Germany
- Guangzhou - China
- Hong Kong
- Houston - TX
- Los Angeles - CA
- Mumbai - India
- New York - NY
- Pleasanton - CA
- San Diego - CA
- San Francisco - CA
- Seattle - WA
- Shanghai - China
- Taipei - Taiwan
- Vienna - VA
- Washington - DC

POSI TIONS THAT MSMKT STUDENTS ACCEPTED FULL-TIME POSITIONS

- Account Specialist
- Associate Account Executive
- Associate Analytics Manager
- Associate Brand Manager
- Brand Marketing Lead
- Brand Specialist
- Business Intelligence Analyst
- Capabilities and Insights Analyst
- Channel Marketing Associate
- Client Advisor
- Communications Director
- Creative Copywriter
- Digital Analytics Analyst
- Digital Marketing Specialist
- eCommerce Assistant
- Global Account Executive
- Graphic/Web Designer
- Growth Marketing Manager
- Marketing Analytics Analyst
- Marketing Coordinator
- Marketing Strategist
- Performance Marketing Specialist
- Product Marketing Manager
- Project Manager
- Senior Marketing Specialist
- Senior Strategic Analyst

EMPLOYERS WHO HIRED MSMKT FULL-TIME POSITIONS

- Alpha Sights
- Amazon
- Aperature
- Bamboo
- BBDO Worldwide
- BCW Global
- Benefit Cosmetics
- Bloomberg L.P.
- Brand Knew
- Bright Dairy & Food
- Capital Group
- China Merchants Group
- Crocs
- Curinos
- DAS42
- Dermalogia
- Discover Financial
- Discover Financial
- Discover Financial
- Discover Financial
- Elysian Park Ventures
- Equity Prime Mortgage
- First Republic Bank
- Flor de Cana
- Gap Inc.
- Georgia-Pacific
- Go Freight
- Golden West Foods
- Happy Money
- Hulu
- Illumina, Inc.
- Invictus Marketing Solutions
- LG Health Care
- Lippincott
- Los Angeles Times
- Louis Vuitton
- Mattel
- McKinsey & Company
- NBCUniversal
- Nestle USA
- Newfold Digital
- Novo Nordisk A/S
- Nuliv Wellness Institute
- Paramount Pictures
- PHD Media
- Pluto TV
- PowerSchool
- Procter & Gamble
- Publicis Media
- PwC China & Hong Kong
- Satori Marketing
- SM Entertainment USA
- Snap Inc.
- Starlight Media
- Strong Automotive
- StubHub
- Sunfish Technologies
- Tawa Services, Inc.
- Tencent
- The California Club
- The Coral Group
- Warner Bros.
- Weber Shandwick
- WireBarley
- WiseSoft, LLC
- Yamibuy
- Yili
- Zam Network
- ZS Associates

*As of August 25, 2022*
The Marshall School of Business adheres to the MBA Career Services & Employer Alliance (MBACSEA) Standards for Reporting MBA & Specialized Masters Programs Employment Statistics. Conformance to this business school industry standard ensures accurate and comparable employment data.

Percent of MBA graduates for whom we have post-graduation information is 97%