The Minor in Organizational leadership and management is available to students in all schools and departments except business majors. Students in the minor learn about personal and organizational leadership, ethics of the workplace, leading in a global context and organizing and planning for effective personal and organizational performance.

**COURSE REQUIREMENTS**

**BUAD 304**  
**Organizational Behavior and Leadership**  
Units: 4  
The role of leadership in business organizations; concepts and skills for managing oneself and others.  
**Offered:** Fall, Spring, and Summer  
**Instruction Mode:** Lecture and Discussion

**MOR 470**  
**Global Leadership**  
Units: 4  
Major theories and practices of leading people in multinational firms. Skills for facilitating cooperation, communication, and motivation among people from different cultures.  
**Offered:** Fall  
**Instruction Mode:** Lecture

**ELECTIVES**

**Choose three courses from the following (12 units):**

- **MOR 421**  
  **Social and Ethical Issues in Business**  
  Units: 4  
The free-enterprise system examined from the perspective of modern corporations and their critics; business ethics in relation to personal/external values.  
**Offered:** Spring  
**Instruction Mode:** Lecture

- **MOR 471**  
  **Managing and Developing People**  
  Units: 4  
  Management of the human resource function for organizational performance.  
**Offered:** Fall  
**Instruction Mode:** Lecture

- **MOR 431**  
  **Interpersonal Competence and Development**  
  Units: 4  
  An exploration of the nature of relationships at work; focus on analytical skills and self-assertion necessary to have effective, rewarding relationships.  
**Offered:** Spring  
**Instruction Mode:** Lecture

- **MOR 469**  
  **Negotiation and Persuasion**  
  Units: 4  
  Theories, strategies, and ethics underlying negotiation and persuasion in contemporary organizations and societies. Emphasizes the knowledge and skills needed for effective negotiation and persuasion.  
**Offered:** Fall and Spring  
**Instruction Mode:** Lecture

- **MOR 472**  
  **Power, Politics and Influence**  
  Units: 4  
  Theories and practices about how power, politics, and influence affect organizational life. Knowledge and skills for diagnosing and managing these features of an organization.  
**Offered:** Fall  
**Instruction Mode:** Lecture

- **MOR 473**  
  **Designing and Leading Teams**  
  Units: 4  
  Theories and practices for developing and leading teams. Skills for creating team structures and facilitating team processes. Knowledge for diagnosing team problems and devising solutions.  
**Offered:** Spring  
**Instruction Mode:** Lecture

- **MDA 365**  
  **The Art and Adventure of Leadership**  
  Units: 4  
  Areas of knowledge and kinds of competencies that are fundamental to the study and practice of leadership in a variety of settings.  
**Offered:** Currently Inactive  
**Instruction Mode:** Lecture

**TO ENROLL:**

- Minimum of 32 units of college-level courses  
- Minimum overall GPA of 2.75  
- Completion of this minor requires a minimum GPA of 2.0 in the following 2 courses: